

This event has ended. View the [official site](#) or create your own event → [Check it out](#)

Schedule [Speakers](#) [Exhibitors](#)



[Sign up](#) or [log in](#) to bookmark your favorites and sync them to your phone or calendar.

Wednesday, November 12

12:00pm

Registration

2:00pm

Residual Risks Residing in the Recesses of the “Recovery”
Tom Webb

The Evolution of Online Remarketing
Keith Whann

Thinking Beyond The Sale: Strategies to build a lasting and profitable consumer relationship
Brad Smith

Used Car Prices and Valuations: An interactive discussion on the pre-owned market
Joe Overby • Jonathan Banks • Ricky Beggs • Eric Ibara • Eric Lyman

2:45pm

Networking Break

3:00pm

"Blurred Lines," but not what you think!
Mark Buffa • Cheryl Munce

Multiplatform Selling: What the Data is Telling Us
Eric Widmer

Used Car Market Outlook
Rene Abdalah

| | |
|--------|---|
| | Used Supply: Understanding the current and future impacts of used vehicle supply on residual values Eric Lyman |
| 3:45pm | Networking Break |
| 4:00pm | Conference Welcome Bill Zadeits |
| 4:15pm | 2014: The Used-Car Year in Review Bill Zadeits • Dan Kennedy • John Manchin • Tracy Myers • Greg Russell • Steve Solomon |
| 4:45pm | 2014 National Remarketing Executive of the Year Award |
| 5:00pm | Networking Reception |
| 9:00pm | Signature Event |

Thursday, November 13

| | |
|--------|---------------------------|
| 8:00am | Breakfast with Exhibitors |
| 9:00am | Conference Welcome |
| 9:15am | The State of the Industry |

| | |
|---------|--|
| | Bill Zadeits • David Carp • Joy Wilder Lybeer • Mark Nagel • Greg Thibault • Ingram Walters |
| 10:00am | Networking Break |
| 10:15am | Auto Remarketing's Lifetime Achievement Award |
| 10:30am | The Hub: Multi- and Cross-Platform Buying and Selling Joe Overby • Jay Cadigan • Jerry Heinecke • Peter Kelly • Steve Krupa • Charles Nichols |
| 11:00am | Networking Break |
| 11:15am | The CFPB & Its Impact on the Remarketing Industry Keith Barnett • Jason McCarter |
| 12:00pm | Luncheon |
| 2:00pm | Women in Remarketing Awards Andrea Riley • Ann Cammarata • Angela Chattin • Cindy Cockerham • Tammie Gray • Mary R. Haller • Catherine Iger • Sherry Keltner • Joy Wilder Lybeer • Charlotte Pyle • Nancy Rabenold • Jennifer Ryan • Diane Scharafin • Carol Sewell • Mary Lou Sutton • Sheila Tedesco • Bridget Townsend |
| 2:30pm | Networking Break |
| 2:45pm | The Used Vehicle Market: Impending Collapse or Continued Success? Jonathan Banks • Larry Dixon |
| 3:30pm | Networking Break |

3:45pm

The Executive Suite – Insight into the hub & the remarketing industry

Jim DesRochers • Jay Cadigan • Cam Hitchcock • Steve Kapusta • Paul Lips • Bob McConkey • Pierre Pons

4:30pm

Networking Reception

Friday, November 14

8:00am

Breakfast

9:00am

Residual Risks Residing in the Recesses of the “Recovery”

Tom Webb

The Evolution of Online Remarketing

Peter Levy

Thinking Beyond The Sale: Strategies to build a lasting and profitable consumer relationship

John Sidman

Used Car Prices and Valuations: An interactive discussion on the pre-owned market

Joe Overby • Jonathan Banks • Ricky Beggs • Eric Ibara • Eric Lyman

9:45am

Networking Break

10:00am

Used Car Market Outlook

Rene Abdalah

Used Supply: Understanding the current and future impacts of used vehicle supply on residual values

Eric Lyman

[Take a tour](#) or contact the [event organizer](#) for event questions.

Use **SCHED** for [event social networking](#) and [event mobile apps](#).

Schedule or People

Search

Nov 12-14, 2014

Las Vegas, NV, United States

General Session

Networking

Registration

Workshop